

# Tea Market Report: Sale 10 of 9th - 10th March 2026

There was fair general demand for the 168,295 packages (11.19m/kgs) available in the market with 26.32% remaining unsold.

## Orthodox Grades(M5)

**OFFERINGS:** - 2,800 packages (0.104m/kgs) – 72.86% unsold.

## Leaf Grades (M2 & M3)

**OFFERINGS:** - 91,760 packages (6.06m/kgs) – 33.50% unsold.

## BP1:

**Best** – More irregular enquiry with some teas selectively advancing by up to USC18 while others were mostly discounted by up to USC33.

**Brighter** – More irregular interest and ranged between firm to USC9 dearer to easier by a similar margin.

**Mediums** – KTDA mediums saw irregular support varying between steady to USC6 dearer for select teas to easier by up to USC10. Plantation mediums were well competed for at firm to USC5 below previous levels.

**Lower Medium** – Select teas gained by up to USC5 while others mostly lost up to USC9.

**Plainer** – Firm to dearer by up to USC6 to USC1 below previous rates for the better types.

## PF1:

**Best** – Shed by up to USC12.

**Brighter** – Irregularly easier by up to USC7 but select lines held

## Current and Future Fresh Auction Offerings

Country	Sale 10 9 - 10 Mar'26		Sale 10 10 - 11 Mar'25		Sale 11 16 - 17 Mar'26		Sale 12 23 - 24 Mar'26	
	MG	SG	MG	SG	MG	SG	MG	SG
Kenya	107,820	8,998	121,080	10,240	109,200	8,935	105,360	7,040
Uganda	8,680	9,176	11,640	7,570	8,200	9,100	8,380	9,539
Tanzania	280	0	1,140	160	0	0	0	0
Rwanda	8,120	540	10,960	1,520	8,120	660	7,520	640
Burundi	280	320	880	380	120	160	200	300
Zambia	0	0	0	0	0	0	0	0
Malawi	0	0	0	0	0	0	0	0
Madagascar	0	0	0	0	0	0	0	0
Zimbabwe	0	0	0	0	0	0	0	0
D R Congo	0	0	0	0	0	0	0	0
Mozambique	0	0	0	0	0	0	0	0
Ethiopia	0	0	0	0	0	0	0	0
Reprints	19,921	1,400	34,320	1,240	17,200	580	17,040	1,199
<b>Total</b>	<b>125,180</b>	<b>19,034</b>	<b>145,700</b>	<b>19,870</b>	<b>125,640</b>	<b>18,855</b>	<b>121,460</b>	<b>17,519</b>
	<b>144,214</b>		<b>165,570</b>		<b>144,495</b>		<b>138,979</b>	

about steady.

**Mediums** – KTDA mediums were irregularly discounted by up to USC12 while plantation mediums saw reduced activity and irregularly shed by to USC28.

**Lower Medium** – Were irregularly easier by up to USC10.

**Plainer** – Irregularly lost by up to USC10.

## Dust Grades (M1)

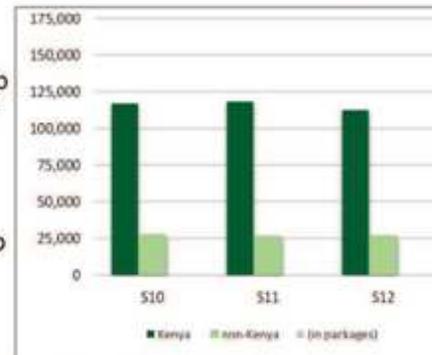
**OFFERINGS:** - 53,341 packages (3.98m/kgs) – 16.87% unsold.

## PDUST:

**Best** – Irregularly shed by up to USC17.

**Brighter** – Discounted by up to USC19.

**Mediums** – KTDA mediums were irregularly easier by to



USC14 with plantation mediums irregular ranging between steady to USC2 above previous levels to easier by up to USC6.

**Lower Medium** – Irregularly ranging between firm to USC12 dearer to mostly easier by up to USC6.

**Plainer** – Were irregularly discounted by up to USC8.

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**DUST1:**

**Best** – Irregular at mostly easier levels ranging between USC14 below previous rates with some teas about steady to USC3 dearer.

**Brighter** – Irregularly lost by up to USC18.

**Mediums** – KTDA mediums shed by up to USC17 while plantation mediums were steady to irregularly dearer by up to USC11.

**Lower Medium** – Were dearer by up to USC12 to easier by up to USC16.

**Plainer** – Eased by up to USC7.

**Secondary Grades (S1)**

**OFFERINGS:** - 20,394 packages (1.04m/kgs) – 12.36% unsold

In the Secondary Catalogues, **BPs** advanced with **PFs** steady. Clean well sorted colour **Fannings** tended dearer while **similar DUSTs** held value. **Other Fannings** were about firm with **DUSTs** selling at previous levels. **BMFs** were readily absorbed.

**Markets**

**Pakistan Packers, Yemen and other Middle Eastern countries** were active at lower levels with **Bazaar** less active. There was reduced participation from **Kazakhstan and other CIS states** with **Afghanistan** selective.

**Egyptian Packers** lent support but at easier rates with **UK** selective at lower levels.

**Russia** were quiet with some enquiry from **South Sudan. Local Packers** were absent with maintained support from **Somalia** at the lower end of the market.

Mombasa Auction Hammer Market Analysis - Sale No 10/2026

Category (Band)	Percentage volume sold	Average Price ranges (for the marks within the category)		Min-Max Prices per grade							
				BP1		PF1		PD		DUST1	
		Min	Max	Min	Max	Min	Max	Min	Max	Min	Max
1 Best	58%	2.89	3.61	2.45	4.52	2.95	3.36	2.9	3.38	2.86	3.64
2 Below Best	73%	2.54	3.33	1.85	4.06	2.63	3.2	2.25	3.32	2.4	3.24
3 Good	82%	1.89	2.67	1.6	2.8	1.94	2.77	1.9	2.75	1.71	2.57
4 Best Medium	87%	1.45	2.05	1.45	1.75	1.77	2.22	1.6	1.98	1.5	1.86
5 Medium	84%	1.3	1.98	1.33	1.71	1.35	2.29	1.25	1.76	1.26	1.8
6 Lower Medium	95%	1.01	1.68	0.99	1.58	1.02	1.76	1.01	1.59	1	1.15
7 Plain	69%	1	1.85	0.98	0.98	0.98	1.85	1	1.85	1	1.16
<b>Totals</b>	<b>77%</b>	<b>1</b>	<b>3.61</b>	<b>0.98</b>	<b>4.52</b>	<b>0.98</b>	<b>3.36</b>	<b>1</b>	<b>3.38</b>	<b>1</b>	<b>3.64</b>

Category (Band)	Percentage of Total Sold	Average Prices per grade								Totals	
		BP1		PF1		PD		DUST1			
		Kgs	Avg	Kgs	Avg	Kgs	Avg	Kgs	Avg	Kgs	Avg
1 Best	10%	90536	3.24	275772	3.14	269813	3.08	94838	3.15	730959	3.13
2 Below Best	29%	193784	2.69	1110622	2.9	515082	2.82	284317	2.82	2103805	2.85
3 Good	32%	197477	1.88	1363729	2.47	596601	2.14	178996	2.02	2336803	2.3
4 Best Medium	9%	82584	1.64	237000	1.9	302916	1.74	13120	1.68	635620	1.79
5 Medium	11%	99906	1.55	250459	1.71	396348	1.59	44236	1.54	790949	1.62
6 Lower Medium	6%	55863	1.21	154428	1.41	150795	1.24	78640	1.1	439726	1.27
7 Plain	3%	1920	0.98	89724	1.44	71800	1.22	19440	1.07	182884	1.31
<b>Totals</b>	<b>100%</b>	<b>722070</b>	<b>2.14</b>	<b>3481734</b>	<b>2.49</b>	<b>2303355</b>	<b>2.17</b>	<b>713587</b>	<b>2.33</b>	<b>7220746</b>	<b>2.34</b>

Courtesy : Tea Brokers East Africa Limited